

# Overview

View of Application	03
Benefit of CRM	04
CRM Features	05
Contact	08
Opportunity	13
Leads	20
Configuration	24
Reporting	30



## **Table of Content Application**

Application Module------1 

 Table of Content Application ------2

 ٠ View of Application ------3 Application Overview------4 Application View ------5 ٠ Draft BOM List ------6 ٠ Multiple Level of BOM Create-----7-12 ٠ Create Sub-sub Component (Level 2)-----9-10 ٠ Create Sub-sub Component (Level 3)------11-12 ٠ View Product------13

#### **View of Application**

Ζ	<b>E</b>		
To-do	Legal	Application	elnvoice
CRM	Sales	Dashboards	Accounting

# **Application Overview**

Application team will receive a notify from Sales teams to Create BOM version on the Application Overview list .



# **Application View**

- After select a sales order/quotation, you will enter an application view section.
- Click "Draft BOM" at the top right to entering Draft BOM Section.

Application List           Application         List           New         Application         Overvie           QT-2024-00542         Image: Constraint of the second s	Product		Draft BOM		• • • • • • • • • • • • • • • • • • •
QT-2024- Sale order Q Contact Q Draft Bom Status ? Sale Order Status	00542 T-2024-00542 OMPANY ASSOCIATION SDN BHE Draft Cancelled	) A, PARTNER A			
CPO Number	Sale Order	File	File Name	Comment	Status

# **Draft BOM List**

- Click on "New" to generated a new BOM version.
- Select an existing BOM version to edit or add on difference component.

CRM Sales Reporting Configuration Inquiry Report			• 📌 🐠 🖪
New D aft BOM list 🌣	Q Search	•	1-1/1 < >
BOM ID	Status		
Version 1	Draft		
Create new l	BOM		

# How to create a Major product and add sub component and sub-sub component product in BOM Version

#### Major product >Sub component>Sub-sub component

- Select currency.
- Major Product > Click "ADD A LINE" to generated a product.

CRM Sales Reporting Configuration Inquiry Report	• 📌 🕫 🖽
New / QT-2024-00546 / Draft BOM list Version 1 🏟	1/1 < >
Confirm BOM Line Convert Currency Round Off	
BOM ID Version 1 Status ? Draft Currency MYR Bom Information	
Prod Com Com Attach Rema Quantity Unit Cost Total Cost MU (%)	Unit Price Total Price Expected Status
Add a line	
Send message Log note Activities	Q ⊗ B <sup>1</sup> Following

Today

## **Draft BOM Flow**



#### **Create Major Product in BOM**

• Shell's opportunity > Major Product (Gas Compressor)



- 1. To create component, Click on empty component line and type anything
- 2. An option to create will appear, click on it.
- 3. After creation, click on save button (top left update cloud icon)
- 4. The system will then automatically update the component name based on the product name.

CRM Sales Reporting Configuration Inquiry Report	<b>9</b>	٥ (	н
New Version 1 🌣	1 / 1	1 <	>
Confirm BOM Line Convert Currency Round Off			1
BOM ID     Version 1     Step 2     Status ?     Draft       Currency     MYR     Step 1     Image: Status ?     Draft       Bom Information     Image: Status ?     Draft     Image: Status ?     Draft			
Product Compon Compon Attachme Remar Quantity Unit Cost Total Cost MU (%) Unit Price Total Price Expected Si	tat	7	
□ [asdsa-02890 → new]       →       ▲ Upload yc       1.00       4,565.00       62       7,395.30       7,395.30         Create "new"	Draft	<b>D</b>	
4,565.00 7,395.30			
Add a line	Q1 .	Followin	

#### Enter to Gas Compressor - Bom Component page

Click the arrow next to the component to enter to Bom Component of Gas Compressor page.

CRM Sales Reporting Configuration Inquiry Report							• 🏓	🕑 H
New / QT-2024-00546 / Draft BOM list Version 1 🏟							1 /	1 < >
Confirm BOM Line Convert Currency Round Off								
BOM ID Version 1 Currency MYR		Status ? Draft						
Product Component	Compon	Attachme Remar	Quantity	Unit Cost	Total Cost	MU (%)	Unit Price	To1 🚅
☐ [asdsa-028 → [asdsa-028907] Gas Compressor - Bom Component	<b>→</b>		1.00	4,565.00	4,565.00	62	7,395.30	7,395
4					4,565.00			7,395.
Add a line								
Send message Log note Activities						Q	S 8 <sup>1</sup>	Following

#### **Gas Compressor - Bom Component Page**

After enter to Gas Component section. Click "ADD A LINE" to add product of Sub Component.

as Compressor	Drive Mo	otor BOM								
ub component	compone	ent		Quantity and Cost of Sub Comp						npone
CRM Sales Reporting C	Configuration Inquiry Re	ort						•	📌 🐠 H	
New / Draft BOM list / Versi [asdsa-028907] Gas Compre	ion 1 ssor - Bom Component 🌼	<b>6</b> 5							1/1 < >	
Confirm BOM Line Round Off										
[asdsa-02890]	7] Gas Com	pressor - Borr	n Componen	t						
Product	Component	Component Type	Attachment Remarks	Quantity	Unit Cost	Total Cost	Unit Price	Total Price	Expected Usin	
[asdsa-028908] Cylir	nder			1.00	4,500.00	4,500.00	1.00	1.00		
[asdsa-028909] Drive	e M <mark>ly</mark> dsa-028909] Driv	e Motor 🔸		1.00	65.00	65.00	0.00	0.00		
						4,565.00		1.00		
4									•	
Add a line										
Add a line										
Add a line										

# **Enter to Drive Motor – Bom Component page**

If you wish to create a "Drive Motor - Bom Component", click the arrow next to the Component.

[acc	/ Draft BOM list /	Versio	n 1 sor - Bom Component 🔅							1/1 <
	Isa-028907] Gas Co	mpress	or - Bom Component 😨							
rm B	OM Line Round	Off								
	0.000				C					
ISC	lsa-0289	<i><b>J</b></i> <b>0</b> <i>1</i>	] Gas Compressor - Bo	om	Component					
	Product		Component		Compone Attachme Remar	Quantity	Unit Cost	Total Cost	Unit Price	Total Pr
	[asdsa-0289	+				1.00	4,500.00	4,500.00	1.00	1
	[asdsa-0289	<b>&gt;</b>	[asdsa-028909] Drive Motor - Bom Component	<b>&gt;</b>		1.00	65.00	65.00	0.00	0
								4,565.00		1

# **Drive Motor Component Page**

After enter to Drive Motor – Bom Component section. Click "ADD A LINE" to add a component of Drive Motor.



# **MU (Multiplier or Markup)**

After fill up the BOM list, application team can also set up a multiplier of the total price at the major product section if needed.

CRM Sales Reporting Configuration Inquiry Report							• 🍕	0	Н
New / QT-2024-00546 / Draft BOM list Version 1 🌣							1.	/1 <	>
Confirm BOM Line Convert Currency Round Off									
BOM ID Version 1 Currency MYR Bom Information	s	Status ? Dra	aft						
Product Compon Compon Attachme Remar	Quantity	Unit Cost	Total Cost	MU (%)	Unit Price	Total Price Expected	Stat	+	5
☐ [asdsa-028 → [asdsa-028 →	1.00	4,500.00	4,500.00	62	7,290.00	7,290.00	Draft	Û	
			4,500.00			7,290.00			
< Add a line									×
Send message Log note Activities						Q	8 <sup>1</sup>	Followir	ng .

#### **Convert Currency**

Select the BOM line, then click the convert currency button.

CRM Sales Report	ing Configuration	Inquiry Report								• 📌	0	н
New / QT-2024-0054 Version 1 🌣	6 / Draft BOM list									1	/1 <	>
Confirm BOM Line Con	vert Currency Ro	und Off										
BOM ID Version 1 Currency MYR				S	Status ? Dra	aft						
Product	Compon	Compon	Attachme Remar	Quantity	Unit Cost	Total Cost	MU (%)	Unit Price	Total Price Expected	Stat		*
[asdsa-028	<b>a</b> sdsa-028	<b>&gt;</b>		1.00	4,500.00	4,500.00	62	7,290.00	7,290.00	Draft	۵	
∢ Add a line					_	4,500.00		_	7,290.00		_	F
Send message	Activities								0		Follow	ving

### **Convert Currency**

Select the exchange currency and user able to reset the rate of the currency. Once convert, all the cost and price will be updated.

CRM Sales Reporting Configuration Inquiry Report			• 🕫 🕫 🖪
New / QT-2024-00546 / Draft BOM list Version 1 🌣			1/1 < >
Confirm BOM Line Convert Currency Round Off			
BOM ID Version 1	Status ? Draft		
Odoo Bom Information		×	
Product USD		ec	l Stat ᆍ
[asdsa-028 → Rate 0.22			Draft 💼
Convert Rate Cancel			
	4.500.00	7.290.00	
			•
Add a line			
Send message Log note Activities		c	λ ⊗ ⇔ <sup>1</sup> Following

#### **Round off the unit price**

Select the BOM line, then click the Round Off button.

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New / QT-2024-0054 Version 1 🌣	6 / Draft BOM list									1	/1 <	>
Confirm BOM Line Com	vert Currency Round	d Off										
BOM ID Version 1 Currency MYR Bom Information				s	Status ? Dra	ft						
Product	Compon	Compon	Attachme Remar	Quantity	Unit Cost	Total Cost	MU (%)	Unit Price	Total Price Expected	Stat	-	•
[asdsa-028	▶ [asdsa-028 →			1.00	4,500.00	4,500.00	62	7,290.00	7,290.00	Draft	<b>D</b>	
Add a line						4,500.00			7,290.00			•
Send message Log note	Activities								Q		Follow	ina

# **Round off the unit price**

Enter the round off value. Then click on the Round Off button, then the unit price will positive round off to the nearest value that user set earlier.

CRM Sales Reporting Configuration Inquiry Report						
New / QT-2024-00546 / Draft BOM list Version 1 🌣			1/1	< >		
Confirm BOM Line Convert Currency Round Off						
BOM ID Version 1	Status ? Draft					
Bom Information Round Off		×				
Product Round Off Value 100		ed	Stat	7		
✓ [asdsa-028 → *Round off value should be positive value.			Draft	ſ		
Round Off Cancel						
4	9,000.00	14,600.00		•		
Add a line						
Send message Log note Activities		Q	S 8 <sup>1</sup> Fc	llowing		

### **View Product**

🎝 Applic	cation List Product									• 🏓	Ø 🖡	•			
New [as	/ Draft BOM list / Versior dsa-028898] Major A - Bom	n 1 n Component 🔅								1,	(1 < >	•			
Confirm B	OM Line Round Off														
[aso	dsa-028898	] Major A	- Bom C	omponent											
	Product	Component	Compone	Attachme Remar	Quantity	Unit Cost	Total Cost	Unit Price	Total Price Expect	ed Status					
	[asdsa-0232 🗲	[asdsa-0232 🔶			2.00	40.00	80.00	260.40	520.80	Draft	ŵ				
	[asdsa-0232	[asdsa-0232 🔶			3.00	39.00	117.00	69.81	209.43	Draft	ŵ				
	[asdsa-0232 🗲	[asdsa-0232 🔶			2.00	41.00	82.00	1.00	2.00	Draft	ŵ				
	/					<b>å</b> g, A	pplication List	Product							• 🍨 🐢 🚺
						New	/ Versi / [a [asdsa-023200] P	asdsa-028898] Major Part A 🔅	r A - Bom	Extra Prices	$$ $$	Dut: 0 Bill of Mate	erials More -		1/1 < 2
Add a	line					Repl	enish Print Labe	els							
						Pr	oduct Name								
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	₩					~	Can be Sold 🔽	Can be Purchased	Can be Expensed ?						
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Click (	on the arro	ow ,will (	direct			- Pr	voicing Policy ?	Ordered quantities				Customer Taxes ?	KM260.40		
going	to "produ	ict inforr	nation"			sc	L Product Code					Cost ?	RM40.00	per Units Compute Price from BoM	
			nation			Pa	rt Number ?					Internal Reference	asdsa-023200		
temp	ate to do	editing				Us	er Manual	Upload your file				Barcode ?			
							ae a	asasa-023200 Consumables are ph	nysical products for which you	don't manaae the inve	entorv level:	Product Category Product Template Tags	All		
							1	they are always avai	ilable.	9	an steaching	Additional Product			
						Ur	it of Measure ?	You can invoice then Units	n before they are delivered.			Tags			

Responsible "ACKNOWLEDGED" by Application Team or Sales team

Application List	Product					•	🕫 🕫 Ħ
New QT-2024-00554	iew Ø		Draft BO	DM			3/3 < >
QT-2024- Sale order Contact Contact Sale Order Status Sale Order Status	-00554 QT-2024-00554 COMPANY ASSOCIATION Draft Draft	SDN BHD A, PARTNER A	stomer Pur	chase Order nu	umber		
CPO Number		Sale Order	File	File Name	Comment	Status	
PO099382	6	QT-2024-00554	75.08 Kb			NEW	
	Open: Custome Acknowledged PO0993 File File with Prices	Pr PO Request To Revise 82 Order - SQ-2024-00001.pdf		NEW ACKNOWLED	GED REQUEST FOR REVISE	CANCELL	
		Order - 30-2024-00002.pdl				or 💑	
	Comment			Click here to Application	o acknowledged Team / Sales Te	CPO, oi am), thi	nly acknowledged CPO (by is sales can be "CONFIRM"

# Requirement

- Select the appropriate quotation by delete those unwanted quotation.
- Attach related document if sales team required.
- Select the expired date



#### User permission level

SALES	SERVICES
Sales ? User: All Documents	Field Service
Sign <sup>?</sup> Administrator	Project <sup>?</sup>
	Timesheets <sup>?</sup>
ACCOUNTING	INVENTORY
Accounting <sup>?</sup> Billing	Inventory ? Administrator
	Purchase ?
MANUFACTURING	MARKETING
Quality <sup>?</sup> User	Online Appointment
Manufacturing ? Administrator	Email Marketing ?
	Surveys <sup>?</sup>
HUMAN RESOURCES	PRODUCTIVITY
Planning	Documents
Employees <sup>?</sup>	Cloud Storage
Contracts ?	
Expenses ?	
ADMINISTRATION	OTHER
Administration Access Rights	Application Team ? User

Legal Team<sup>7</sup>